



Sumner County Government

355 N Belvedere Drive
Gallatin, TN 37066

Bid Minutes

#20200827A

Uniforms for Sumner County EMA

Sealed bids were opened on August 27, 2020 at 2:00 p.m. at the Sumner County Finance Department, 355 N Belvedere Drive, Rm 302, Gallatin, Tennessee.

Present for the bid opening were:

Annette Lyons	Sumner County Finance
Katharine Bickerton	Sumner County Finance
Sean Frary	Sumner County EMS

Bid responses were received from the following:

CMS, 1031 Murfreesboro Pike, Nashville, TN 37217

Midsouth Products/Summit, 1213 Foster Ave., Nashville, TN 37210

Image Connection, 7117 Crossroads Blvd, Brentwood, TN 37027

Uniform RFP: 20200827A

Question:	CMS Yes/No:	Midsouth Products / Summitt Yes/No:	Image Connection Yes/No:
Bidder must supply original signed and sealed proposal plus a One (1) paper copy of the original signed proposal along with a copy of the signed bid in PDF format on 1 (one) USB thumb drive.			
Bidder must set up a meeting with Sumner EMS Staff to show any sample of products and embroidery. Also, to answer any questions the bidder or agency may have before the closing date of the bid.	Y	Y	Y
Bidder must be able to offer sample sizing of products bid at no cost to Sumner EMS.	Y	Y	Y
Bidder must offer Online Store for individual staff ordering with pre-set credit limit.	Y	Y	Y
Sumner EMS to have the ability to add, remove accounts and change credit limits for staff members.	Y	Y	Y
Pricing for items should have the same cost across women's, men's and Tall sizes with no upcharge.	Y	Y	Y
Cost of items should include embroidery. Where applicable.	Y	Y	Y
Can set up separate online store for crew members and Administration staff.	Y	Y	Y
Ability for crew members to be able to purchase items beyond their credit limit using a personal debit or credit card.	Y	Y	Y

If bidder offers items not listed on description page, bidder can propose that item or items and must be able to provide sample of item before closing date of the RFP.	Y	Y	Y
If item or items are on back order, bidder must notify the Crew Member ordering via email on how long item/s will be on backorder and offer a similar item/s at comparable pricing as an alternative.	Y	Y	Y
Orders must be approved by Sumner EMS prior to an order being fulfilled.	Y	Y	Y
Once orders have been approved by Sumner EMS, Bidder has 10 (ten) business days (excluding weekends and holidays) from the time the item/s are received from the manufacture to be completed and ready for shipment.	Y	Y	Y
Ability for bidder to offer Tone on Tone / Ghost embroidery for administrative personal at no additional cost.	Y	Y	Y
Bidder may offer item/s not listed in the RFP from their store at a discounted rate and to follow the same rules of the RFP.	Y	Y	No Entry
Bidder will cover all shipping cost.	Y	Y	Y
If bidder chooses to deliver finished products in person, the finished product must be delivered within 7 (seven) days from their completion date.	Y	Y	Y

Manufacture:	Item Number:	Item Description: Pants	Cost:	Cost:	Cost:
5.11	74363	Men's Taclite EMS Pant	\$45.53	\$46.50	\$65.00
5.11	64369	Women's Taclite EMS Pant	\$44.13	\$43.00	\$80.00
5.11	64418	Women's Stryke EMS Pant	\$58.84	\$55.50	\$80.00
5.11	74482	Men's Stryke EMS Pant	\$58.84	\$57.50	\$60.00

Propper	F5258	Men's Summer weight Pant	\$35.78	\$34.00	\$47.53
Propper	F5296	Women's Summer weight Pant	\$35.78	\$34.00	\$47.53
Propper	F5294	Men's Kinetic Pant	\$38.09	\$36.00	\$50.61
Propper	F5259	Women's Kinetic Pant	\$38.09	\$36.00	\$50.61

Manufacture:	Item Number:	Item Description: Shirts	Cost:	Cost:	Cost:
5.11	71175	Men's Taclite Pro Short Sleeve Shirt	\$40.84	\$44.00	\$62.60
5.11	72175	Men's Taclite Pro Long Sleeve Shirt	\$44.24	\$46.00	\$68.00
5.11	72465	Fast-Tac TDU Long Sleeve	\$34.05	\$37.00	\$52.53
5.11	62016	Women's Taclite TDU Long Sleeve Shirt	\$44.24	\$40.00	\$66.38
Propper	F5346	Men's Summer Weight Long Sleeve Shirt	\$36.96	\$40.50	\$55.46
Propper	F5374	Men's Sumner Weight Short Sleeve Shirt	\$35.80	\$39.50	\$53.92
Propper	F5376	Women's Summer Weight Short Sleeve Shirt	\$35.80	\$39.50	\$53.92
Propper	F5452	Men's BDU Short Sleeve Shirt	\$27.70	\$25.00	\$43.15
Tru Spec	2522	Men's Response Shirt	\$43.30	\$39.00	\$62.69
Tru Spec	2514	TRU Combat ¼ Zip Shirt	\$44.10	\$43.00	No Entry
Tru Spec	1367	Long Sleeve Tactical Shirt	\$28.37	\$25.50	\$42.61
Corner Stone	CS419	Women's Select Lightweight Snag Proof Polo	\$16.67	\$22.00	\$23.36
Corner Stone	CS418	Men's Select Lightweight Snag Proof Polo	\$16.67	\$22.00	\$23.36
Corner Stone	CS410LS	Select Long sleeve snag proof polo	\$28.50	\$33.00	\$40.21
Corner Stone	CS412	Select short sleeve snag proof polo	\$20.60	\$26.00	\$30.98
Corner Stone	TLC412	Tall Select shirt sleeve snag proof polo	\$22.00	\$27.00	\$32.52

Manufacture:	Item Number:	Item Description: Outer wear / misc:	Cost:	Cost:	Cost:
5.11	72441	Job Shirt	\$37.55	\$41.00	\$55.15
5.11	49022	5-Point Breakaway Safety Vest	\$35.08	\$33.00	\$51.69
Propper	F5439	Men's ¼ Zip Soft Shell Job Shirt	\$43.95	\$43.00	\$57.69
Propper	F5428	B/A Soft Shell Jacket	\$64.75	\$65.00	\$85.38

Propper	F5429	Icon Soft Shell Vest	\$40.43	\$41.00	\$53.07
Propper	F5299	Wildland Over Pant	\$112.20	\$98.00	\$149.01
Propper	F5307	Wildland Over Shirt	\$112.20	\$101.00	\$154.07
Propper	F5239	Packable Waterproof Pants	\$27.67	\$32.00	\$47.53
Propper	F5515	Summer Weight Cap	\$11.00	\$10.00	\$10.00
Propper	F5526	Summer Weight Boonie	\$11.55	\$15.00	\$19.23
Corner Stone	CSJ24	Ansi 107 Class 3 Waterproof Parka	\$57.50	\$53.00	\$67.06
Manufacture:	Item Number:	Item Description: Belt	Cost:	Cost:	Cost:
5.11	59409	1.5" Trainer Belt	\$29.00	\$28.00	\$40.00
5.11	59405	1.75" Operators Belt	\$29.42	\$28.00	\$40.00
5.11	59501	1.5" Casual Leather Belt	\$29.42	\$27.00	\$40.00
5.11	59551	1.5" TDU Belt	\$29.42	\$12.00	\$18.69
5.11	59552	1.75" TDU Belt	\$13.05	\$12.00	\$18.69
5.11	59503	1.5" Basket Weave Belt	\$13.05	\$27.00	\$40.00
Propper	F5634	Rapid Release Belt	\$29.42	\$34.00	\$47.53
Tru Spec	4091	24-7 Series 2-Ply Range Belt	\$35.78	\$15.00	\$22.50
Tru Spec	4283	Xtreme Belt System	Discount.	\$39.00	\$53.50

Manufacture:	Item Number:	Item Description: Boots	Cost:	Cost:	Cost:
5.11	12420	Men's Company Boot 2.0	\$111.84	\$83.00	\$114.42
5.11	12391	Men's ATAC 2.0 8" side Zip Boot	\$75.82	\$71.00	\$95.71
5.11	12394	Men's ATAC 2.0 6" Side Zip Boot	\$75.82	\$71.00	\$95.71
5.11	12403	Women's ATAC 2.0 8" Side Zip Boot	\$75.82	\$68.00	\$95.71
5.11	12404	Women's ATAC 2.0 6" Side Zip Boot	\$72.00	\$68.00	\$95.71
Rocky		Men's Alpha Force Zipper Waterproof Public Service 8" Boot	\$82.89	\$78.00	No Bid - Alternate
Rocky		Men's Alpha Force Zipper Waterproof Public Service 6" Boot	\$76.32	\$72.50	No Bid - Alternate
Rocky		Women's Alpha Force Zipper Waterproof Public Service 8" Boot	\$82.89	\$76.00	No Bid

Rocky		Women's Alpha Force Zipper Waterproof Public Service 6" Boot	\$76.32	\$70.00	No Bid
Salomon		Men's Speedcross (current series)	\$105.05	\$85.00	No Bid
Salomon		Women's Speedcross (current series)	Mens Only	\$85.00	No Bid
Sketchers		Men's Work Relaxed Fit: Cottonwood ELK SR	NB	\$70.00	No Bid
Sketchers		Men's Work Relaxed Fit: Goddard SR	NB	\$85.00	No Bid
Sketchers		Men's Work Relaxed Fit: Hobbes SR	NB	\$80.00	No Bid
Sketchers		Women's Work Relaxed Fit Sure Track – Atrium SR	NB	\$70.00	No Bid

Image Connection Alternate Product:

RB4036	Reebok	(M) Sublite Slip on Station Shoe - Alternate for 12420	\$87.70
RB036	Reebok	(W) Sublite Slip on Station Shoe - Alternate for 12420	\$87.70
F4507	Propper	Series 100 8" Side Zip Boot - Alternate for 12391	\$93.69
F4506	Propper	Series 100 6" Side Zip Boot - Alternate for 12394	\$89.07
RB8875	Reebok	(M) Rapid Response 8" Side Zip Boot -Alternate for 12391	\$110.00
RB888	Reebok	(W) Rapid Response 8" Side Zip Boot -Alternate for 12403	\$110.00
RB8674	Reebok	(M) Rapid Response Stealth 6" Side Zip Boot - Alternate for 12394	\$104.00
RB864	Reebok	(W) Rapid Response Stealth 6" Side Zip Boot - Alternate for 12404	\$104.00
F4520	Propper	(M) Series 100 8" WP Side Zip Boot - Alternate for Rocky 8" WP	\$102.92
F4521	Propper	(M) Series 100 6" WP Side Zip Boot - Alternate for Rocky 6" WP	\$98.30



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Gallatin, TN 37066
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Re: Uniform RFP 20200827A

For the Uniform RFP 20200827A has been awarded to Midsouth Productions / Summit Uniforms. Thank you to all parties that submitted RFP's.

Thanks

Sean Frary
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